



Home Buyer's Guide



Tony Jimenez | TonyTheTexasRealtor.com

Buying a home is one of the biggest decisions you'll make—and I'm here to make it smooth, exciting, and stress-free. Whether you're a first-time buyer or a seasoned homeowner, this guide breaks down every step so you can move forward with confidence.



Step 1: Get Pre-Approved

Why it matters: A pre-approval shows sellers you're serious and ready.

What to do:

- Connect with a trusted local lender (I've got great referrals).
- Provide basic financial info (income, credit, employment).
- Get your budget range + estimated monthly payment.

Pro Tip: A strong pre-approval can give you a competitive edge in a hot market.



Step 2: Define Your Dream Home

What matters to YOU?

Let's break it down:

- **Location:** School districts, commute, neighborhood vibe
- **Home Type:** New construction? Single-family? Townhome?
- **Must-Haves:** Number of bedrooms, yard, garage, etc.

I'll help narrow down the options so you're only seeing homes that check your boxes.



Step 3: Start House Hunting

I'll set up a customized search with real-time updates, and we'll schedule private tours that fit your schedule.

My Promise: No pressure, no fluff—just the homes that make sense for *you*



Step 4: Make an Offer

Found *the one*? Let's go!



I'll:

- Run comps to determine a fair and competitive offer
 - Handle all negotiations and terms
 - Make sure your best interests are front and center
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Step 5: Inspection & Appraisal

Once your offer is accepted:

- Schedule a home inspection (I'll help coordinate)
- Your lender will order an appraisal

If issues pop up: Don't stress. I'll guide you on repairs, credits, or re-negotiations.



Step 6: Closing Day!

Final walkthrough? ☒

Paperwork? ☒

Keys in hand? ☒

We'll meet at the title company, sign the final docs, and celebrate your new home!



After You Close

My support doesn't stop when you get the keys. I'll connect you with trusted local contractors, movers, and service pros—and I'm always a call or text away.

Why Work With Tony?



- ☒ Local Market Expert (Especially New Construction in El Paso!)
- ☒ Family-Focused, Straightforward, and Friendly
- ☒ Always In Your Corner—Before, During, and After the Sale

Let's make your home dreams a reality.

If you would like a more customized and personalized plan that fits your situation, please reach out to me directly, and it will be my pleasure to assist you.

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🌐 TonyTheTexasRealtor.com

📍 Serving El Paso, TX & Surrounding Areas

