



THE SELLER ROADMAP

MEET JOVITA
connect virtually or in person to start your journey

1

PROFESSIONAL CONSULTATION & AGREEMENT

to review your goals, timeline, & expectations

2

3

Enter into agency relationship
SIGN MULTIPLE LISTING CONTRACT

- ☐ Privacy Notice & Consent
- ☐ Disclosure of Representation in Trading Services
- ☐ FINTRAC form
- ☐ Property Disclosure Statement
- ☐ Schedule A
- ☐ Data Input Form

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HOME PREP

including staging, decluttering, small updates

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ADVISE to optimize showings

6

IMPLEMENT marketing plan

NETWORK
(Company Announcement, Agent Open House)

PUBLIC
(Signage, Open Houses, Marketing Materials and Advertising)

ONLINE
(MLS.ca, REALTOR.ca, REW, and agent websites)

POSSESSION DATE

Jovita delivers keys to the buyers

18

17

COMPLETION DATE title transfers & receive funds from sale of your home

16

COMPLETE closing documents & title transfer with legal team

14

Subjects removed
SOLD SIGN is put up!

13

Jovita liaises with buyer or agent to **SATISFY SUBJECT CLAUSES**

12

DUE DILIGENCE
inspection, appraisal

11

BUYERS HAS 3 DAYS to rescind contract (Home Buyer Rescission Period)

10

ACCEPT OFFER
in most cases, with subject clauses

SHOW to perspective buyers & agents

7

JOVITA ADVISES how to negotiate an offer with the **BEST TERMS FOR YOU**

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