



THE BUYER ROADMAP

1 MEET JOVITA
connect virtually or in person to start your journey

1

2

PROFESSIONAL CONSULTATION & AGREEMENT

ANALYZE your wish-list and deal-breakers with your agent

3

Enter into agency relationship
SIGN BUYER AGENCY AGREEMENT

- Buyer Agency Acknowledgement Form
- Buyer's Exclusive Agency Agreement
- Disclosure of Representation in Trading Services

4

DETERMINE your purchasing power with mortgage pre-approval

5

TOUR properties together

6

YES!
We found your dream home
What's next?

7

DECIDE key elements of your offer (*price, deposit amount, dates & subject clauses*)

8

JOVITA ADVISES how to negotiate an offer with the **BEST TERMS FOR YOU**

Present **OFFER**

9

10

ACCEPT OFFER
in most cases, with subject clauses

11

BUYERS HAS 3 DAYS to rescind contract (Home Buyer Rescission Period)

12

DUE DILIGENCE inspection, appraisal

13

Jovita liaises with seller or agent to assist in **SATISFYING SUBJECT CLAUSES**

14



Subjects removed
SOLD SIGN is put up!

15

ARRANGE for movers, insurance, utilities, forwarding of mail, etc.

16

COMPLETE closing documents & financing

17

COMPLETION DATE
money & title are exchanged on your behalf.

18

POSSESSION DATE

Congratulations on your new home!



CONDUCT DUE DILIGENCE

- Inspection
- Title Search
- Property Disclosure Statement
- Environmental
- Home and Fire Insurance to ensure financing
- Review Strata documents (*for condos & townhomes*):
 - Form B
 - Strata Minutes & By-laws
 - Financial Statements
 - Engineer Reports
 - Registered Strata Plan
 - Depreciation Report