

BUYER'S ROADMAP

Provided by

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1

MEET WITH A REAL ESTATE PROFESSIONAL (ME!)

We'll discuss the type of home you're looking for, including style, price, and location. We'll formalize our partnership by signing the Buyer Representation Agreement. It's a crucial move that lets your agent fully commit to finding your dream property.

2

GET PRE-APPROVED WITH A LENDER

I'll direct you to a few preferred lenders. There are several loan types, but you'll typically need pay stubs, W2s, and bank statements. Knowing what you can afford is critical to a successful home shopping experience.

3

SEARCH FOR HOMES

The fun part! I'll set up an advanced search* based on your criteria. You notify me of properties that you're interested in viewing. I'll schedule showings and help you find the perfect home.

*ADVANCED SEARCH

Not all real estate websites are the same. We have tools and systems to ensure you see every available home that meets your criteria.

4

MAKE AN OFFER

I'll prepare your initial offer based on the price and terms you choose.

5

NEGOTIATIONS AND CONTRACT

It may take a few attempts and negotiating to get it just right, but hang in there. You're on your way to a fully executed contract.

CONTRACT

The contract specifies a timeline for all contingencies -escrow, inspections, financing, etc. My team will keep you informed of all of your rights and responsibilities related to the contract.

6

IN ESCROW

You and the Seller have agreed to the price and terms of the contract to purchase. The home is effectively held for you until closing. You continue to work on performing the contract obligations with the guidance of my team.

7

PREPARING FOR CLOSING

We'll keep you on track with other non-contract tasks that need to be done prior to closing.

CONTRACT PERFORMANCE

My team manages the entire process for you. We all work together to keep you on track with the closing company and lender as we move toward closing.

8

CLOSING

This is when transfer of funds and ownership officially takes place. In Florida, a title company typically acts as an independent third party to facilitate the closing.

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