

5 Tips Buyers Should Know

Even if you're not planning to buy right now, these tips will help demystify the real estate process.

1. Your First Offer Sends a Message

An initial offer that's too low may cause the seller to fire back with a higher price, or not respond at all. Also note that haggling sellers down to their lowest price may make them less likely to cover repairs.

2. Check Your Inspections

Even if the seller has had a pre-listing inspection, you still have the option to set up a home inspection to catch anything they might have missed.

3. The Title May Come With Baggage

You'll need to use a title company or attorney to run a "title search" on your prospective home. This checks for issues like back taxes, liens, etc. that might affect the transaction.

4. Account for Closing Costs

Be sure to budget for these out-of-pocket expenses typically shared by both buyers and sellers during closing. Buyers usually pay three to four percent of the home price.

5. Rely on Your Real Estate Professional

You're not in this alone! I'm here to get you a good deal and make the process as smooth and enjoyable as possible. **Call me to get started!**

