



Mission Statement

While providing service our mission is to:

Exceed client expectations when selling or purchasing a home.

Net sellers a higher dollar amount for their properties in the least amount of time and inconvenience.

Find clients a suitable home within their time-frame by whatever means necessary.

Provide every client with the confidence that the service provided will be reliable, honest, and commendable.

"Honesty, integrity, accountability, and results for each and every client."

Our Personal Guarantee...

When hired to represent you in the sale of your property, we will:

- Be honest, straight-forward, and accountable
- Market your property aggressively and effectively
- Handle problems and situations promptly and professionally
- Confidently strategize the negotiation of contracts in your best interest
- Follow all contracts and details through to completion
- Communicate regularly from commencement to closing
- Cancel the listing if service is unsatisfactory

When hired to represent you in the purchase of your new property, We will:

- Inform you of appropriate new listings as soon as they hit the market – or before!
- Confidently strategize the negotiation of contracts in your best interest
- Handle problems and situations promptly and professionally
- Follow all contracts and details through completion
- Cancel the buyer's agency agreement if service provided is unsatisfactory
- Follow up after you have moved in to ensure your complete satisfaction

"We vow not to take on more business than we can effectively manage."

Melanie J Schmidt: REALTOR® CRS, CNHS, GRI, SFR

Christopher D Schmidt: REALTOR®



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All offices are independently owned and operated.

