

A GUIDE FOR

Buyers



BUYER QUICK START GUIDE



LEANNA TILLMAN
Licensed Real Estate Agent

HOME BUYING KEY FACTORS



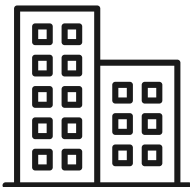
Budget and Affordability:

Determine what you can afford, including down payment and ongoing expenses.



Location:

Choose a convenient and safe neighborhood with desirable amenities.



Property Type:

Decide on the type of property that fits your lifestyle.



Resale Value:

Consider future resale potential and market trends.



Homeownership Responsibilities:

Understand the commitments and costs of homeownership.

HOME BUYING ROAD MAP

Unlock Your Next Chapter



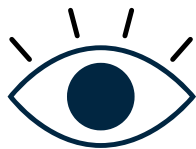
● FINANCIAL PREPARATION



● PROPERTY SEARCH



● VIEWING HOMES



● MAKING AN OFFER



● NEGOTIATION



● HOME INSPECTION



● CLOSING PROCESS



● MOVING IN



HOME BUYING TIMELINE

Your Journey Home Starts Here: We're With You Every Step!

01

PREPARATION

Consult with mortgage lenders to get pre-approved for a loan. This will help you understand your budget and make you a more attractive buyer to sellers.

02

INITIAL CONSULTATION

Let me know your needs, preferences, budget and timeline.

03

HOME SEARCH

I will utilize MLS listings, market knowledge, and your preferences to identify suitable properties. Schedule and accompany to property viewings, providing expert guidance and insights along the way.

04

MAKE AN OFFER

I will assist in crafting a competitive offer based on market analysis, property condition, and comparable sales data. Negotiate terms and contingencies to secure the best possible deal.

05

DEPOSIT & INSPECTION

Once your offer is accepted, you will make your earnest money deposit into an escrow account and submit your mortgage application. Then, you can arrange for a home inspection and I will assist in reviewing inspection reports and addressing any issues that arise.

HOME BUYING TIMELINE

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06

NEGOTIATION & CONTINGENCIES

Negotiate any necessary repairs or concessions with the seller based on inspection findings. Monitor the fulfillment of contingencies and ensure all contractual obligations are met.

08

FINAL WALK-THOUGH

After your lender provided you with a Closing Disclosure, we can then perform a final walk-through of the property to ensure it is in the same condition as when the offer was accepted and that any agreed-upon repairs have been completed.

07

APPRAISAL

The lender will normally orders an appraisal to determine the fair market value of the property. If the appraisal comes in lower than the agreed-upon purchase price, negotiations may be required to bridge the gap.

09

CLOSING

Attend the closing meeting to facilitate the signing of documents and transfer of ownership.

Ready for the next step?

Want to know what you can actually afford
in Tampa Bay?

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