

NAVIGATING PROBATE PROPERTY SALES

YOUR GUIDE TO SELLING AN INHERITED HOME WITH SUPPORT & CONFIDENCE

PRESENTED BY:

THE
HARDY

GROUP

REAL ESTATE



WE'RE HERE TO HELP YOU THROUGH THIS TRANSITION

We are The Hardy Group, certified Probate & Trust Specialists with deep roots in Southern California. We help families just like yours navigate the unique journey of selling inherited properties.

We understand this may be a difficult season, and we're truly sorry for your loss. Please know that you are not alone we're real people with compassionate hearts, and we are here to serve.

What We Can Do For You

Whether you're the executor, administrator, or heir we're here to simplify the process:

- Provide a home equity report
- Help assess if probate court is necessary
- Coordinate vacant property showings
- Recommend estate sale specialists
- Connect you with licensed contractors, cleaners, and landscapers
- Partner with trusted probate attorneys & CPAs
- Guide you through next steps, paperwork, and timelines

YOU HAVE OPTIONS

The probate process doesn't have to be overwhelming.

One of the biggest questions in probate sales is:

Does the personal representative have full or limited authority?

This difference can impact how soon the property can be listed or sold. We'll help you understand what this means for your specific situation and how to move forward confidently.

THE
HARDY
GROUP
REAL ESTATE

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help@askhardy.com

Meet the Team

Paige
Hardy Hill



As the pioneering broker and eldest daughter of The Hardy Group family, Paige Hardy Hill brings a unique blend of fierce advocacy and heartfelt dedication to the table. Born and raised in the Temecula Valley, her deep-rooted connection to the area, combined with an Executive MBA from Pepperdine University, empowers her with unparalleled market insights and a strategic edge in negotiation.

Paige's reputation for being a "mama bear" for her clients isn't just about her tenacity in negotiations; it's a testament to her protective nature and commitment to their best interests. Her approach during challenging times, like the COVID pandemic, showcased her exceptional ability to secure favorable outcomes for her clients, often going above and beyond to ensure their success.

But it's not all business with Paige. Her genuine care and soft-heartedness have turned clients into long-time friends, highlighting her natural ability to connect on a personal level. This blend of professional rigor and personal warmth makes Paige not just a broker, but a trusted friend in the real estate journey.

Paige's dedication to growth—both for her clients and her team—is evident in her continuous pursuit of knowledge and new strategies to enhance the Hardy Realtors experience. Her leadership is not about command; it's about guiding, learning, and succeeding together.

With Paige Hardy Hill, you're not just finding a home; you're finding a partner who is as invested in your dreams as you are. Welcome to a real estate experience where your needs are met with expertise, your concerns are addressed with empathy, and your success is celebrated as a shared victory.

EDUCATION

Executive Masters of
Business
Pepperdine University
2019
St. Francis College BA
2013

CERTIFICATIONS

Divorce Specialist
First Time Home Buyer
Specialist
Trust/Probate Specialist

Tom Ferry Elite Client – the #1
Real Estate Coach Worldwide

EXPERIENCE

Realtor®
2016+
Broker of Record 2023+

Meet the Team

Jill Hardy



Jill Hardy stands at the helm of The Hardy Group with a wealth of experience that spans nearly two decades in real estate, preceded by 22 years in real estate and corporate law as a paralegal. This extensive background has honed her into an adept navigator of the industry's most complex transactions, from short-sales and probate to auctions and REOs (foreclosures). Jill's expertise isn't just in managing these challenges; it's in transforming them into opportunities for her clients.

What truly sets Jill apart is her kind-hearted nature and genuine passion for real estate. Her warm and welcoming demeanor endears her to everyone she meets, creating a foundation of trust and respect that is invaluable in the real estate world. Yet, beneath this congenial exterior lies a fierce advocate ready to protect her clients' interests with unwavering determination.

Jill's approach to real estate is deeply personal. She invests herself fully in understanding her clients' unique situations, providing not just professional guidance but a supportive hand to hold throughout the journey. Her ability to be both sweet and strong exemplifies her dual role as a protector of her clients and a passionate professional dedicated to their success.

In Jill Hardy, clients find more than just a Realtor; they discover a compassionate ally who is committed to their well-being in every transaction. Her blend of expert knowledge, heartfelt passion, and unwavering dedication makes her a cornerstone of The Hardy Group family and a trusted guide in the complex landscape of real estate.

CERTIFICATIONS

Divorce Specialist
First Time Home Buyer
Specialist
Military Relocation
Professional
Trust/Probate Specialist

Tom Ferry Elite Client – the #1
Real Estate Coach Worldwide

EXPERIENCE

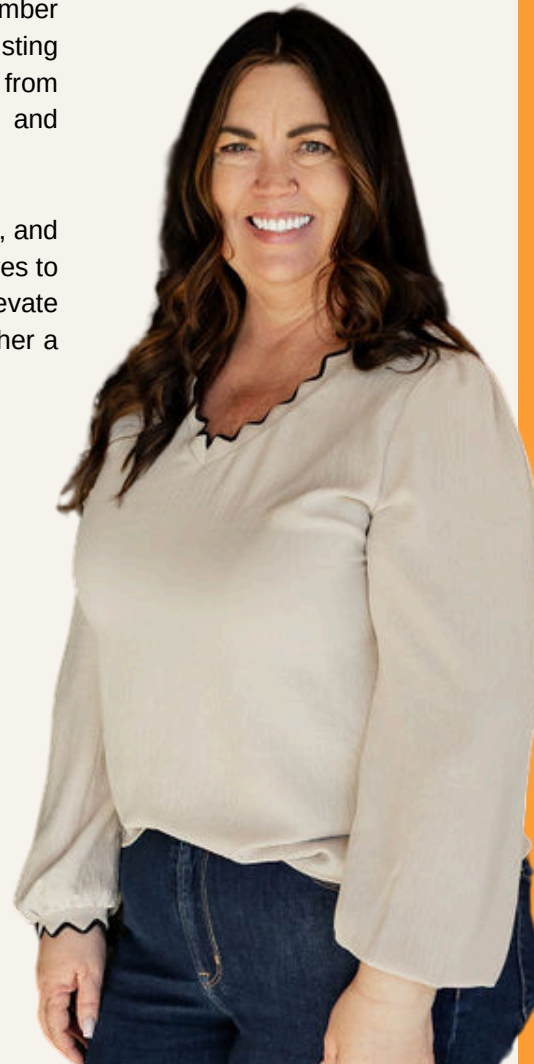
Realtor®
2005+
President of The Hardy Group

Meet the Team

*Jodi
Holmes-Roebke*

With 3 decades of experience in real estate operations, Jodi is a vital member of the team, bringing extensive knowledge in transaction coordination, listing management, and REO asset oversight. She supports agents and clients from contract to close, ensuring every detail is handled with precision and professionalism.

Jodi is known for her strong organizational skills, effective communication, and dedication to delivering a smooth, client-focused experience. She also loves to plan and execute client events that foster lasting relationships and elevate brand presence. Her depth of experience and proactive approach make her a trusted partner for agents, partners, and clients alike.



Client Care Coordinator
&
Executive Licensed Assistant

REFERENCES



Chris M.

"Mrs Paige & Jill and her team stepped into a dicey situation as our parents house was being sold due to a death. She was able to navigate us through some very difficult circumstances while always keeping us "her clients" in her best interest. I would use her and her team again a 1,000 times over"

Shawna

Before I had even signed a contract with The Hardy Group, Paige and Jill happily helped me with various recommendations from who could help with certain jobs to what to what types of things were more important to prioritize. She remained very knowledgeable and helpful throughout the entire process, ups and downs and everything in between! Thank you for your patience and help during this process! Especially after my mom passed.

Our Commitment to You

EMPATHY &
UNDERSTANDING

LOCAL MARKET
KNOWLEDGE

CLEAR & HONEST
COMMUNICATION

CONFIDENTIALITY &
RESPECT

INTEGRITY, TRANSPARENCY, AND REAL SUPPORT