

7-Day Prep Checklist to Go Live

Get your Sacramento home listing-ready in one week

Going live without a plan costs you the first weekend of showings. Work through one card a day to get photos, disclosures, and the house itself ready.

1 DAY 1 Declutter

- ☐ Walk each room: keep, store, donate
- ☐ Clear counters and personal photos
- ☐ List repairs to fix before buyers visit

2 DAY 2 Clean + curb appeal

- ☐ Deep clean floors, baths, and kitchen
- ☐ Refresh front door, porch, and path
- ☐ Mow, edge, and hide trash bins

3 DAY 3 Photo-ready

- ☐ Open blinds, fix bulbs, make beds
- ☐ Stage one hero room
- ☐ Book the photographer

4 DAY 4 Paperwork

- ☐ Gather keys, remotes, and HOA docs
- ☐ Start the seller disclosure packet
- ☐ Flag HOA, Mello-Roos, and TDS items early

5 DAY 5 Showing-ready

- ☐ Lockbox, access, and pet plan
- ☐ Smell check and air it out
- ☐ Note parking for buyers

6 DAY 6 Market signals

- ☐ Review nearby solds and actives
- ☐ Note what buyers will ask (roof, HVAC, updates)
- ☐ Pick go-live timing with your agent

7 DAY 7 Launch week

- ☐ Confirm go-live day and first showings
- ☐ Final walkthrough the night before
- ☐ Plan how you'll gather showing feedback

What's not in here

Your list price, offer strategy, and negotiation plan.
That's what a one-on-one listing strategy call is for.

Ready to pick a go-live date?

Book a listing strategy call and we'll map prep, timing, and next steps for your address.

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