

# FREEDOM *plan*

## REALTYONEGROUP EMINENCE

Realty ONE Group Eminence rewards loyalty, performance, and commitment. This plan outlines our fees, cap structure, and incentive plan to help you build a profitable real estate business.

### Standard Fees

- Annual Cap: \$12,500 (NOT obligated to hit)
- Monthly Fee: \$125/month (reduces with tenure)
- E&O/Compliance Fee: \$125 per transaction

### FREEDOM PLAN Transaction Fee Breakdown

Sales Price Range	Transaction Fee
\$0.00 - \$100,000	\$200.00
\$100,001.00 - \$200,000.00	\$400.00
\$200,001.00 - \$300,000.00	\$600.00
\$300,001.00 - \$400,000.00	\$800.00
\$400,001.00 - \$500,000.00	\$1,000.00
\$500,001.00 - \$600,000.00	\$1,200.00
\$600,001.00 - \$700,000.00	\$1,400.00
\$700,001.00 - \$800,000.00	\$1,600.00
\$800,001.00 - \$900,000.00	\$1,800.00
\$900,001.00 - \$1,000,000.00	\$2,000.00
Over \$1,000,000	90/10 Split

### Long-Term Incentive Plan (LTIP)

Tenure	Annual Cap	Monthly Fee
Year 1 - 2	\$12,500	\$125
Year 2 - 3	\$12,500	\$125
Year 3 - 4	\$10,500	\$100
Year 4 - 5	\$9,500	\$100
Year 5 +	\$8,500	\$50

### Upfront Cap Payment Incentive

Agents may elect to pay a **reduced cap of \$8,500** in full within one week of their anniversary date, regardless of tenure. This provides significant savings and eliminates transaction fee deductions for the remainder of the year.

Note: \$125 E&O/compliance fee still applies per transaction.

### Summary

- Annual Cap: \$12,500 (drops to \$8,500 by Year 5 via LTIP)
- Monthly Fee: Starts at \$125, drops to \$50 by Year 5
- Upfront Cap Option: \$8,500 flat if paid in full within 1 week anniversary
- Transaction Fee: \$200 per \$100k up to \$1M; 90/10 split above \$1M
- E&O/Compliance: \$125 per transaction