

B. Allen Realty Buyer's Guide

Always Faithful. Always for You.

Buying a home is more than a financial decision — it's about building a future, creating memories, and finding stability. At B. Allen Realty, we understand that your home is where life happens. That's why we combine experience, integrity, and dedication to guide you every step of the way.

Step 1: Get Ready

Before touring homes, ask yourself: Am I financially prepared? Do I know what I want in a home vs. what I can compromise on? Tip: Many buyers qualify for VA loans, FHA loans, or first-time buyer assistance programs. We'll help you explore every option.

Step 2: Partner with the Right Agent

Having the right real estate professional is the most important decision you'll make. With B. Allen Realty, you'll have local expertise, personalized attention, negotiation skills, and trusted connections.

Step 3: Financing & Pre-Approval

Getting pre-approved is like having a VIP pass. It shows sellers you're serious, defines your budget, and speeds up your purchase timeline.

Step 4: The Home Search

This is the fun part! We'll help you narrow your search using our Home Wants vs. Needs Checklist. Must-Haves = non-negotiables. Nice-to-Haves = dream features.

Step 5: Making an Offer & Negotiations

When you've found "the one," we'll craft a strong offer and handle negotiations to secure favorable terms, protect your deposit, and keep you in control.

Step 6: Inspections, Appraisal & Financing

Your offer is accepted — now comes inspection, appraisal, and final loan approval. We'll guide you so you're never lost in the process.

Step 7: Closing Day

Before you get the keys: title search, final walkthrough, signing documents, and paying closing costs. Then — ■ Congratulations, you're a homeowner!

Buyer's Checklist

Must Haves	Nice to Haves
Price range: _____	Garage
Location: _____	Basement
Bedrooms: _____	Large yard
Bathrooms: _____	Pool
Commute time: _____	Upgraded kitchen

Why Work with B. Allen Realty?

Because we are more than a brokerage — we're a partner in your journey. Guided by Semper Fidelis — Always Faithful, we promise: Integrity in every transaction, Relationships over revenue, Expertise backed by 20+ years of experience, and a commitment to helping you find not just a house, but a home.