

# Dr. Jennifer Cosgrove O'Leary, CDRE®

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## **CURRICULUM VITAE**

Dr. Jennifer O'Leary is Rhode Island's first and only Certified Divorce Real Estate Expert (**CDRE®**), handling the sale of real property in Family Law Cases. Her training is specific to work with those going through a divorce by managing and guiding sellers through the process in a non-bias, neutral way. Dr. O'Leary received her certification as a CDRE® from The Ilumni Institute and is a recognized advisor with the CDRE® program. She is also a speaker in the Ilumni Speakers Bureau, where she teaches family law attorneys the differences between traditional real estate sales and divorce real estate sales and how to navigate those differences.

Dr. O'Leary is the Co-Owner and Broker of Greenwich Bay Brokers, an independent real estate firm serving Rhode Island, Massachusetts and Connecticut. She is one of the top two-percent of real estate agents in the U.S. designated a Certified Residential Specialist, the highest credential awarded to residential sales agents, managers and brokers. In addition, Dr. O'Leary holds the designations of Accredited Buyer's Representative, Seller Representative Specialist, Pricing Strategy Advisor and Senior Real Estate Specialist. She was most recently recognized by the 2023 Real Trends List of the Most Successful Real Estate Agents in Rhode Island, ranked #9 for individual total sales volume and #7 for individual sales transactions, as reported by the Wall Street Journal.

## **EDUCATION**

Rhode Island Association of Realtors® Licensed Real Estate Broker License #: REB.0019311	2020
University of Bridgeport, School of Education and Human Resources Doctor of Education Degree in Educational Leadership	2003
Rensselaer Polytechnic Institute, The Lally Schools of Management Master of Science Degree in Management	1998
Quinnipiac University, School of Health Sciences Bachelor of Science Degree in Occupational Therapy	1995

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## **PROFESSIONAL BACKGROUND**

Real Estate Broker and Owner Greenwich Bay Brokers	2020-Present
Designer and Owner Jen Cosgrove Interiors, Interior Decorating	2010-Present

## **CONTINUING EDUCATION**

Elevate	2024
Elevate	2023
Negotiating The Purchase and Sales Agreement	2022
Code of Ethics	2022
Crossborder RI vs MA v.2.0	2022
Residential Real Estate Closings in RI	2022
Government Lending	2021
Risk Management	2021
TransactionDesk	2021
CMA and Stats	2021
Instanet	2020
Matrix Search	2020

## **CASE STUDIES**

Preparing Stagers, Closers, and Affiliates for Divorce Listings	2024
Hired Gun or Neutral? All about FMV's	2024
NAR Settlement Proposal: CDRE® Panel	2024
How to Navigate Nesting	2024
Kickout Orders, Protective Orders, Foreclosure	2024
How a CDRE® Needs Chess Skills	2024
One Party on Title, Tenants in Place, Google Translate	2024
Drug Deals, Black Pool & Equity Up In Smoke	2024
Foreclosure, Eviction and Conflict	2024
Workshop Crazy Case Study Scenarios with CDREs	2024
Bail Bonds	2023
Seller in Possession	2023
How to Use Tactical Empathy	2023
Divorce Equity Buyouts	2023

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The Weaponization of Technology and Social Media in Family Law	2023
Extradition, Attempted Murder, and Bail Bonds	2023
Attorney Comms: Appointed vs Not Appointed	2023
The Perils of Pro Se/Pro Per Clients	2023
Boundaries, Thick Skin, and Leaving It at the Office	2023

## **ATTORNEY CONTINUING EDUCATION COURSES**

Pros, Cons, and Ethics of Artificial Intelligence in Family Law	2024
Nesting Agreements During Divorce	2024
Mortgages, Buyouts, & Alternative Financing	2024
Domestic Violence, Trauma, and the Law	2024
Bill Eddy and BIFF for Lawyers	2024
Retirement Accounts in Divorce	2024
How to Draft Iron-Clad Prenups	2024
Protecting High-Profile Clients in Family Court	2024
New Rules and Fee Structures in Real Estate	2024
Practical Guide to Using AI in Family Law	2024
Seven Tips for Defeating a Narcissist in Family Court	2023
Gray Divorce: Tips and Best Practices in Family Law	2023
Scenarios and Practice Tips for Cases Involving Special Needs	2023
Alcohol Use Disorder Protecting the Child's Best Interests	2023
Special Needs Children Caught in Family Law Litigation	2023
Examining the Hostile Witness: Your Inner Chatter	2023
Terms and Practices that Sink Your Client's Equity	2023
Tips, Traps, and Current Trends in the World of QDROs	2023

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## **CERTIFICATIONS**

<b>Certified Divorce Real Estate Expert (CDRE® )</b>	2023
<i>The Illumni Institute   Advisor   Illumni Speakers Bureau</i>	
<ul style="list-style-type: none"><li>• Orientation to the CDRE® Program</li><li>• Intersection of Divorce &amp; Real Estate</li><li>• Take the Stand (Voir Dire)</li><li>• Ethics</li><li>• Bias, Neutrality, &amp; Communication</li><li>• Divorce Finance</li><li>• The Divorce Listing Process</li></ul>	
<b>Certified Divorce Specialist</b>	2023
National Associate of Divorce Professionals	
<b>Certified Residential Specialist</b>	2022
Residential Real Estate Council	
<b>Accredited Buyer's Representative</b>	2021
National Associate of Realtors	
<b>Seller Representative Specialist</b>	2021
National Associate of Realtors	
<b>Pricing Strategy Advisor</b>	2021
National Association of Realtors	
<b>Senior Real Estate Specialist</b>	2021

## **TEACHING EXPERIENCE**

University of Bridgeport	2006-2010
Adjunct, Doctoral Program	
Sacred Heart University	2004-2005
Assistant Professor, Graduate Program	
New England Institute of Technology	2002-2005
Adjunct Professor, Occupational Therapy Program	
Housatonic Community College	2001-2002
Adjunct Professor, Occupational Therapy Program	
Quinnipiac University	1998-1999
Adjunct Professor, Occupational Therapy Program	

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## **PUBLICATIONS**

Cosgrove, J.R., Darragh, A., Simon, R. (2007). Occupational Therapy Interventions: Function and Occupations. K. Meriano and D. Latella (Eds.), Slack, Inc.

Cosgrove, J.R. (2006, April/May/June). Faculty perceptions of occupational therapy program director leader behavior: Impact upon faculty job satisfaction. *Academic Leadership – The Online Journal*, 2 (4). Retrieved June 30, 2006 from <http://www.academicleadership.org>

Cosgrove, J.R. (2005). Examining the ACOTE Standards Draft: What Level Of Education Should Occupational Therapy Faculty Have? *OT Practice* 10 (18), 14-16.

Cosgrove, J.R. (2003). Faculty perceptions of occupational therapy program director leader Behavior: Impact Upon Faculty Job Satisfaction (Doctoral dissertation, The University of Bridgeport, 2003). *Dissertation Abstracts International*, 64, no. 02A.

Cosgrove, J.R. (2002). Getting Organized, in *The Successful Fieldwork Student*, K. Sladyk (Ed.), Slack, Inc.

Cosgrove, J.R. & Latella, D. (2002). Educational Malpractice. *OT Practice*, 7 (5), 17-21.

## **AWARDS**

Five Star Real Estate Agent	2024
Five Star Professionals	

Professional Excellence in Real Estate	2023, 2024
Rhode Island Monthly	

Most Successful Real Estate Agents	2023
Real Trends Rankings, Wall Street Journal	
Ranked #7 in RI for Individual Number of Transactions	
Ranked #9 in RI for Individual Total Sales Volume	

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Providence Business News	2023
Most Innovative Company, Professional Services	
Greenwich Bay Brokers	

## **VOLUNTEER WORK**

Real Estate Business Institute	2022
East Greenwich Education Foundation	2018-2019
American Lung Association, Rhode Island Chapter	2017

## **MEMBERSHIPS**

National Association of Realtors	2020-Present
Kent Washington Board of Realtors	2020-Present
The Illumni Institute Masterclub	2023-Present
The Illumni Speakers Bureau	2023-Present