

Duncan & Noor Real Estate Group

Seller Preparation Checklist

A practical guide to help homeowners prepare for a successful sale while avoiding unnecessary expenses and last-minute stress.

6–12 Months Before Selling

- Review your moving goals.
- Request a Homeowner Review.
- Organize maintenance records.
- Identify deferred repairs.

1–3 Months Before Listing

- Declutter every room.
- Touch up paint with neutral colors.
- Complete minor repairs.
- Deep clean floors and windows.
- Refresh curb appeal.

2–4 Weeks Before Listing

- Replace burned-out bulbs.
- Store personal photos.
- Gather HOA docs, warranties, keys and remotes.
- Verify smoke/CO detectors.

Listing Week

- Clear countertops.
- Open blinds and curtains.
- Turn on lights before showings.
- Secure pets.
- Leave the home spotless.

Avoid These Common Mistakes

- Starting major remodels without advice.
- Over-improving for the neighborhood.
- Pricing without reviewing comparable sales.

Professional Tip

■ Every home is different. Before spending money on improvements, schedule a walkthrough so we can recommend updates that are most likely to improve buyer appeal in today's market.

Contact Us

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