

8-Step Home Buyer's Guide

A Simple, Strategic Approach to Buying a Home
with Michele Leubke

1. Define Your Goals

Clarify your budget, timeline, location preferences, and long-term needs before starting your search.

2. Get Pre-Approved

Secure a mortgage pre-approval to understand your purchasing power and strengthen your offer.

3. Partner with a Trusted Agent

Work with Michele Leubke to gain expert guidance, local insight, and strategic representation.

4. Start Your Home Search

Tour homes that match your criteria while evaluating value, condition, and neighborhood fit.

5. Make a Strategic Offer

Craft a competitive offer based on market conditions, pricing strategy, and seller motivation.

6. Complete Inspections

Conduct inspections to identify concerns and negotiate repairs or credits when needed.

7. Finalize Financing

Complete underwriting, review loan terms, and prepare for closing with confidence.

8. Close & Move In

Sign final documents, receive your keys, and begin the next chapter in your new home.