





**CASA GURU**

Jessica Tejada, Realtor, JD

417 S. Associated Rd. #308,  
Brea, CA 92821

(310) 867-4042 

admin@casagurusells.com 

casagurusells.com 

# HOME BUYING PROCESS

## Needs Assessment

Begin your home-buying journey with a personalized consultation. We'll discuss your preferences, budget, and unique requirements to ensure a tailored search for your dream home. This stage is crucial for understanding your vision and setting the foundation for a successful search.

## Pre-Approval for Financing

Before house hunting, secure pre-approval for a mortgage. This step empowers you with a clear budget, streamlining the search process. With a pre-approval in hand, you'll confidently explore homes within your financial comfort zone, making the overall experience more efficient and satisfying.

## Property Search and Home Tours

Leverage my expertise to identify properties that align with your criteria. We'll schedule viewings, ensuring you explore a range of homes. From neighborhoods to features, I'll guide you through the options, helping you make informed decisions about each property's suitability for your lifestyle and needs.

## Negotiation and Offer Submission

Once you've found the ideal home, we'll strategize and submit a compelling offer. I'll use my negotiation skills to ensure favorable terms and pricing. This stage involves careful communication with the seller, addressing contingencies, and working toward an agreement that satisfies both parties.



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## Home Inspection and Due Diligence

Protect your investment by conducting a thorough home inspection. I'll guide you through this critical process, ensuring any issues are identified and addressed. We'll also perform due diligence on the property, reviewing documents and disclosures to guarantee a clear understanding of your future home.

## Closing Process and Key Exchange

As we approach the finish line, I'll navigate the complexities of the closing process. From coordinating with the escrow company to reviewing final documents, I'll ensure a smooth transaction. On closing day, you'll receive the keys to your new home, marking the successful culmination of your home buying journey.

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