



Real

Sell with Confidence

BUYER'S GUIDE

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MEET YOUR Realtor....

Hi, I'm Casey



LicensedRealtor@Real Broker LLC and Co. & The Jenna Kelley Team

I bring 17 years of experience as a successful entrepreneur and hairstylist, which has equipped me with a profound understanding of presentation, first impressions, and cultivating lasting client relationships—all essential elements in real estate. I take great joy in guiding my clients with patience and clarity, ensuring they feel confident and well-informed throughout the entire process.

As a member of The Jenna Kelley Team, a faith-driven group devoted to serving God and others through our work, I hold myself to a high standard of excellence in every detail. With a robust social media presence, innovative marketing strategies, and a collaborative approach that amplifies your exposure, we are dedicated to delivering results with heart, hustle, and integrity.

“Whatever you do, work at it with all your heart, as working for the Lord, not for human masters.” – Colossians 3:23

Let's Connect



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BUT 1ST, GET PRE-APPROVED!

Be Ready to Make an Offer

Searching for a new home is an exciting adventure!

Before you find the home you adore, it's wise to get pre-approved for a loan. This preparation ensures you're ready to make an offer when the perfect opportunity arises.

PRE-QUALIFIED VS PRE-APPROVED

Pre-Qualified

Pre Qualification is the first step. It gives you an idea of how large a loan you will qualify for. In order to be pre-qualified, a lender may check your credit score and won't require documentation, only going off what you tell them. This will give you an idea of what you could qualify for, but when you're serious about buying, you'll need to get pre-approved.

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Pre-Approved

Pre Approval is the second step, a conditional commitment for the lender to grant you the mortgage. To be pre-approved, the lender will pull your credit and ask you for documentation to verify your finances. Before making an offer on a house, it is best to get pre-approved to show sellers your offer is serious and that a lender has already approved you for enough money to purchase the home.

QUESTIONS TO ASK

When Choosing a Lender

Not all Lenders are the Same!

The type of loans available, interest rates, and fees can vary. Interviewing lenders is an important step in determining what type of home loan is best for you.

QUESTIONS TO ASK LENDERS

- Which types of home loans do you offer?
- What will my interest rate be & What are the discount point options?
- Do I qualify for any special programs or discounts?
- What estimated closing costs can I expect to pay?
- What is your average loan processing time?

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HOUSE WANTS & NEEDS LIST

Important Features You're Looking for in a Home

Determine the features you are looking for in your ideal home and prioritize which items are most important to you. This will insure we will find the best match for you.

TYPE OF HOME

- Single Family Home Mobile Home Condo Investment Home

CONDITION OF HOME

- Move-In Ready Some Work Needed is OK Fixer Upper

DESIRED FEATURES

___ Bedrooms ___ Bathrooms ___ Car Garage ___ Ideal Sq. Footage

Desired Location/Neighborhood/School District: _____

Must Have

Would Like to Have
